

## PROVEN EXPERTISE

In 2007, the team that is now Conrac Solutions Project Delivery, LLC (CSPD) delivered the first privately-developed, on-airport Consolidated Rent-A-Car (CONRAC) facility at Ted Stevens Anchorage International Airport. With the same “on-time and on-budget” approach, the CSPD team next completed private delivery of the new CONRAC at Austin-Bergstrom International Airport, which opened in October 2015.

Also in 2015, CSPD began construction of the first privately-developed, on-airport consolidated Quick Turn-Around (QTA) facility at Bismarck Airport in North Dakota. CSPD scaled its established approach to service a smaller market with an independently financed project.

## APPROACH

CSPD uses a collaborative approach to meet the needs of airports and rental car companies alike. We understand the operational, competitive and business term requirements of the rental car industry, as well as the economic planning horizon, regulatory framework and government context of airports. Airports value our ability to align the diverse needs and desires of the multiple rental car companies, and our assumption of project responsibility and risk in the process



Our methodology integrates feasibility analysis, planning, design, negotiation of business terms, financing, construction, activation and operation. Before the final Go/No Go decision, we guarantee delivery of the facility with a fixed price and terms of financing.

Applying its experience, CSPD solves complex design and operational challenges, resulting in a CONRAC or QTA facility that meets the needs of the rental car companies and enhances airport infrastructure and customer service. CSPD is the only specialized company with experience privately delivering successful consolidated facilities for both the rental car industry and airports.

## Ted Stevens Anchorage International Airport

Contact: John Parrot, *Airport Director*  
(907) 266-2690 [john.parrott@alaska.gov](mailto:john.parrott@alaska.gov)



### Size:

\$57 million budget  
12 car washes  
16 fueling stations  
500,000 square feet

### Schedule:

Pre-Development: 2004 - 2005  
Financing: Sept. 2005  
Construction: 18 months  
Activation and Opening: July 2007

## Austin-Bergstrom International Airport

Contact: Shane Harbinson, *Assistant Director*  
(512) 530-6652 [Shane.Harbinson@austintexas.gov](mailto:Shane.Harbinson@austintexas.gov)



### Size:

\$162 million budget  
12 car washes  
48 fuel positions  
1.6 million square feet  
Ground Level: new, covered public parking  
Levels 1 - 3: rental cars  
Level 4: rental car staging and storage

### Schedule:

Pre-Development: 2011 - 2012  
Financing: Jan. 2013  
Construction: 22 months  
Activation and Opening: Oct. 2015

## Bismarck Municipal Airport

Contact: Greg Haug, *Airport Director*  
(701) 355-1808 [ghaug@bismarcknd.gov](mailto:ghaug@bismarcknd.gov)



### Size:

\$5.9 million budget  
6,360 square feet + fueling facility &  
1.6 acres paved/lighted parking  
3 cleaning & hand wash bays  
1 shared automatic car wash tunnel

### Schedule:

Pre-Development: June - Aug. 2015  
Financing: Sept. 2015  
Construction: 8 months  
Activation and Opening: June 2016

## CSPD CONTACT INFORMATION

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