



Austin-Bergstrom International Airport ConRAC Facility

CONRAC SOLUTIONS PROJECT DELIVERY, LLC

A Public-Private Approach to Consolidated Rent-A-Car Facilities
Statement of Qualifications



PROVEN EXPERTISE

In 2007, the team that is now Conrac Solutions Project Delivery, LLC (CS Project Delivery) delivered the first privately-developed, on-airport consolidated rent-a-car (ConRAC) facility at Ted Stevens Anchorage International Airport. With the same “on-time and on-budget” approach, the CS Project Delivery team next completed private delivery of the new ConRAC at Austin-Bergstrom International Airport, which opened in Oct. 2015.

Also in 2015, CS Project Delivery began construction of the first privately-developed, on-airport consolidated Quick Turn-Around (QTA) facility at Bismarck Airport in North Dakota. CS Project Delivery scaled its established approach to service a smaller market with an independently financed project.

APPROACH

CS Project Delivery uses a collaborative approach to meet the needs of airports and rent-a-car companies alike. With an understanding of the operational, competitive and business term requirements of the rent-a-car industry, they are also adept in the economic planning horizon, regulatory framework and government context of airports. Airports value the ability to align the diverse needs and desires of multiple rent-a-car companies, and the assumption of project responsibility and risk in the process.

CS Project Delivery methodology integrates feasibility analysis, planning, design, negotiation of business terms, financing, construction, activation and operation. Before the final Go/No Go decision, a delivery of the facility with a fixed price and finance terms is guaranteed.

CS Project Delivery solves complex design and operational challenges, resulting in a ConRAC or QTA facility that meets the needs of the rent-a-car companies and enhances airport infrastructure and customer service. CS Project Delivery is the only specialized company with experience privately delivering successful consolidated facilities for both the rent-a-car industry and airports.

CONRAC SOLUTIONS PROJECT DELIVERY, LLC

A Public-Private Approach to Consolidated Rent-A-Car Facilities

Statement of Qualifications



TED STEVENS ANCHORAGE INT'L AIRPORT

Contact: John Parrott, Former Airport Manager, (907) 223-9183, jparrott99511@att.net



\$57 M budget
12 car washes
16 fueling stations
500,000 sq ft

Pre-Development: 2004 - 2005
Financing: Sept. 2005
Construction: 18 months
Activation and Opening: July 2007

AUSTIN-BERGSTROM INT'L AIRPORT

Contact: Shane Harbinson, Assistant Director, (512) 530-6652, Shane.Harbinson@austintexas.gov



\$162 M budget
12 car washes
48 fuel positions
1.6 M sq ft
Ground Level: covered public parking
Levels 1 – 3: rental cars
Level 4: rental car staging/storage

Pre-Development: 2011 - 2012
Financing: Jan. 2013
Construction: 27 months
Activation and Opening: Oct. 2015

BISMARCK AIRPORT

Contact: Greg Haug, Airport Director, (701) 355-1808, ghaug@bismarcknd.gov



\$5.5 M budget
3 cleaning & hand wash bays
6,371 sq ft + fueling facility
& 2.78 acres paved/lighted parking
1 shared automatic car wash tunnel

Pre-Development: June – Aug. 2015
Financing: Sept. 2015
Construction: 8 months
Activation and Opening: June 2016

CS PROJECT DELIVERY CONTACT INFO:

Amy Barnes | abarnes@conracolutions.com | (206) 399-6421